

Fairfax

Franklin County

| Single-Family | | May | | Year to Date | | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2021 | 2022 | Percent Change | Thru 5-2021 | Thru 5-2022 | Percent Change | |
| New Listings | 12 | 6 | - 50.0% | 37 | 27 | - 27.0% | |
| Closed Sales | 8 | 4 | - 50.0% | 24 | 20 | - 16.7% | |
| Median Sales Price* | \$395,000 | \$383,500 | - 2.9% | \$333,500 | \$394,950 | + 18.4% | |
| Percent of Original List Price Received* | 100.3% | 114.7% | + 14.4% | 100.0% | 106.2% | + 6.2% | |
| Days on Market Until Sale | 28 | 7 | - 75.0% | 40 | 20 | - 50.0% | |
| Inventory of Homes for Sale | 11 | 4 | - 63.6% | | | | |
| Months Supply of Inventory | 1.6 | 0.8 | - 50.0% | | | | |

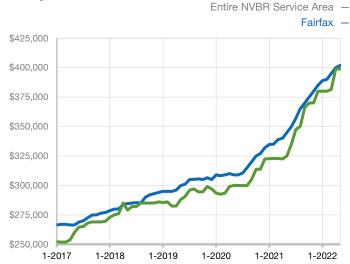
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | May | | | Year to Date | | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2021 | 2022 | Percent Change | Thru 5-2021 | Thru 5-2022 | Percent Change | |
| New Listings | 3 | 2 | - 33.3% | 9 | 4 | - 55.6% | |
| Closed Sales | 1 | 1 | 0.0% | 4 | 2 | - 50.0% | |
| Median Sales Price* | \$215,000 | \$223,000 | + 3.7% | \$193,500 | \$216,500 | + 11.9% | |
| Percent of Original List Price Received* | 108.0% | 100.0% | - 7.4% | 99.8% | 101.2% | + 1.4% | |
| Days on Market Until Sale | 4 | 0 | - 100.0% | 61 | 0 | - 100.0% | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

